J THOMAS & COMPANY PRIVATE LIMITED

GUWAHATI MARKET SYNOPSIS - SALE 45/2026

(*NEW SEASON TEAS ONLY)

Market Report	
LEAF	**DUST**
* Market witnessed good demand. * Select Clean/liquoring Assams steady. * Remainder irregular following quality	* Market witnessed good demand. * Select liquoring sorts around last Remainder irregular and at times easier

Buying Analysis	
LEAF	**DUST**
* WI: Operated on liquoring sorts. * Major blenders: Operated. * Internals: Fair support. * Exporters: Operated.	* Major blenders: Operated. * WI: Supported the better teas on offer * Internals: Fair enquiry.

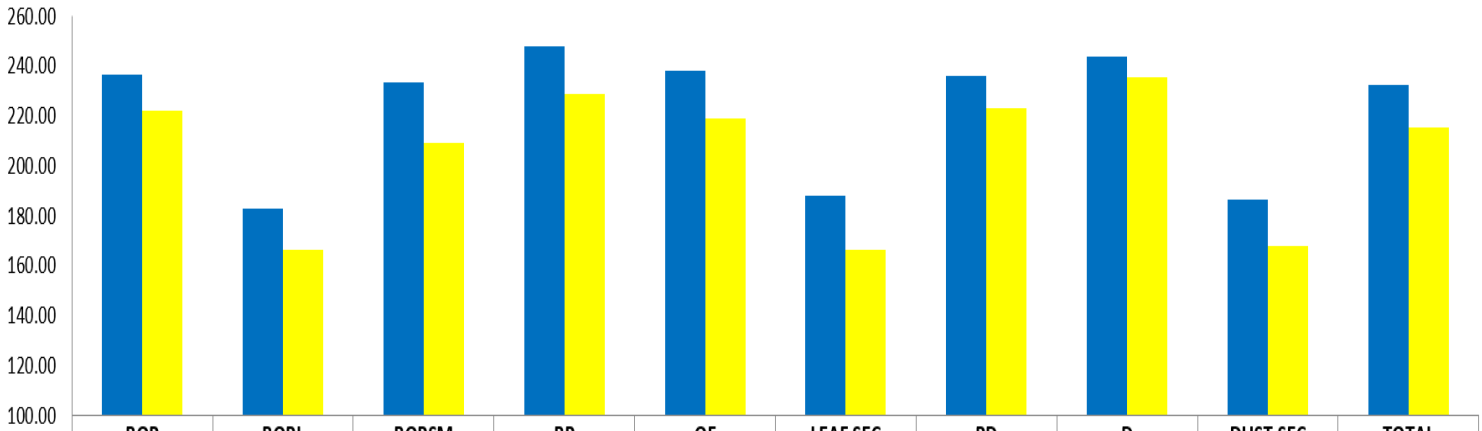
AUCTION AVERAGES

	2026/27			2025/26			2024/25			UPTO SALE 45		
	SALE 45	SALE 44	+/-	SALE 45	SALE 44	+/-	SALE 45	SALE 44	+/-	2026/27	2025/26	2024/25
LEAF	215.11	214.31	0.81	204.70	210.84	-6.14	230.63	245.32	-14.68	234.11	213.81	256.33
DUST	210.64	213.32	-2.68	203.03	202.24	0.78	239.70	254.37	-14.67	228.74	217.87	247.25
TOTAL	**213.61**	**214.02**	-0.41	**204.17**	**207.98**	-3.81	**234.33**	**248.77**	-14.44	**232.41**	**215.17**	**253.15**

GTAC AUCTION AVERAGES

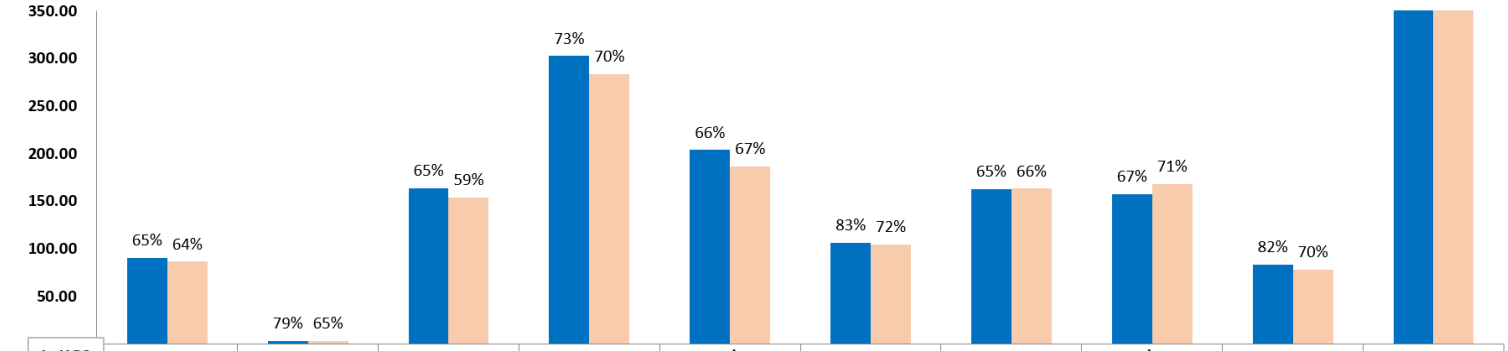
SALE		Sale 38	Sale 39	Sale 40	Sale 41	Sale 42	Sale 43	Sale 44	Sale 45
LEAF	2026/27	214.14	213.12	210.55	209.74	217.38	0.00	214.31	215.11
	2025/26	198.49	198.63	0.00	200.73	206.15	226.26	210.84	204.70
DUST	2026/27	209.14	205.80	206.06	203.93	204.60	0.00	213.32	210.64
	2025/26	189.63	205.32	0.00	202.17	206.41	216.87	202.24	203.03
TOTAL	2026/27	212.59	210.81	209.34	207.73	214.56	0.00	214.02	213.61
	2025/26	195.47	200.84	0.00	201.19	206.24	223.15	207.98	204.17

GTAC Grade Wise Averages Upto Sale 45



	BOP	BOPL	BOPSM	BP	OF	LEAF SEC	PD	D	DUST SEC	TOTAL
2026/27	236.43	182.91	233.56	247.88	237.83	187.90	235.97	243.56	186.51	232.41
2025/26	221.88	166.10	208.92	228.62	218.95	166.16	223.34	235.65	167.99	215.17

GTAC Grade Wise Sold Quantities & Sold % Upto Sale 45



L. KGS	BOP	BOPL	BOPSM	BP	OF/PF	LEAF SEC	PD	D/CD	DUST SEC	TOTAL
2026/27	90.34	3.10	163.62	302.57	203.66	105.78	162.86	157.23	83.08	1,272.24
2025/26	86.24	2.55	154.13	283.61	186.75	104.46	163.12	168.25	77.85	1,226.97

OFFER / SOLD QUANTITY & AVERAGE PRICE (2026/27)

	THIS SALE				LAST SALE				UPTO SALE 45			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
BROKENS	36,72,726	27,85,182	218.87	24%	36,72,529	26,18,465	219.63	29%	8,33,16,724	5,78,90,147	240.37	31%
FANNINGS	11,71,835	9,00,174	223.55	23%	13,01,538	10,01,636	220.21	23%	3,06,54,756	2,03,65,629	237.83	34%
LEAF SEC.	4,90,886	4,55,369	175.46	7%	5,39,625	4,79,054	172.84	11%	1,02,12,311	86,50,729	183.43	15%
LEAF TOTAL	**53,35,448**	**41,40,725**	**215.11**	**22%**	**55,13,691**	**40,99,155**	**214.31**	**26%**	**12,41,83,791**	**8,69,06,506**	**234.11**	**30%**
	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
DUST	23,44,467	16,45,605	221.49	30%	19,64,406	13,41,356	224.25	32%	4,83,40,900	3,20,09,620	239.70	34%
DUST SEC.	5,34,626	4,61,096	171.93	14%	4,61,395	3,71,076	173.83	20%	1,00,98,160	83,08,345	186.51	18%
DUST TOTAL	**28,79,093**	**21,06,701**	**210.64**	**27%**	24,25,801	17,12,432	213.32	29%	5,84,39,059	4,03,17,965	228.74	31%
TOTAL	**82,14,541**	**62,47,426**	**213.61**	**24%**	**79,39,492**	**58,11,586**	**214.02**	**27%**	**18,26,22,850**	**12,72,24,471**	**232.41**	**30%**

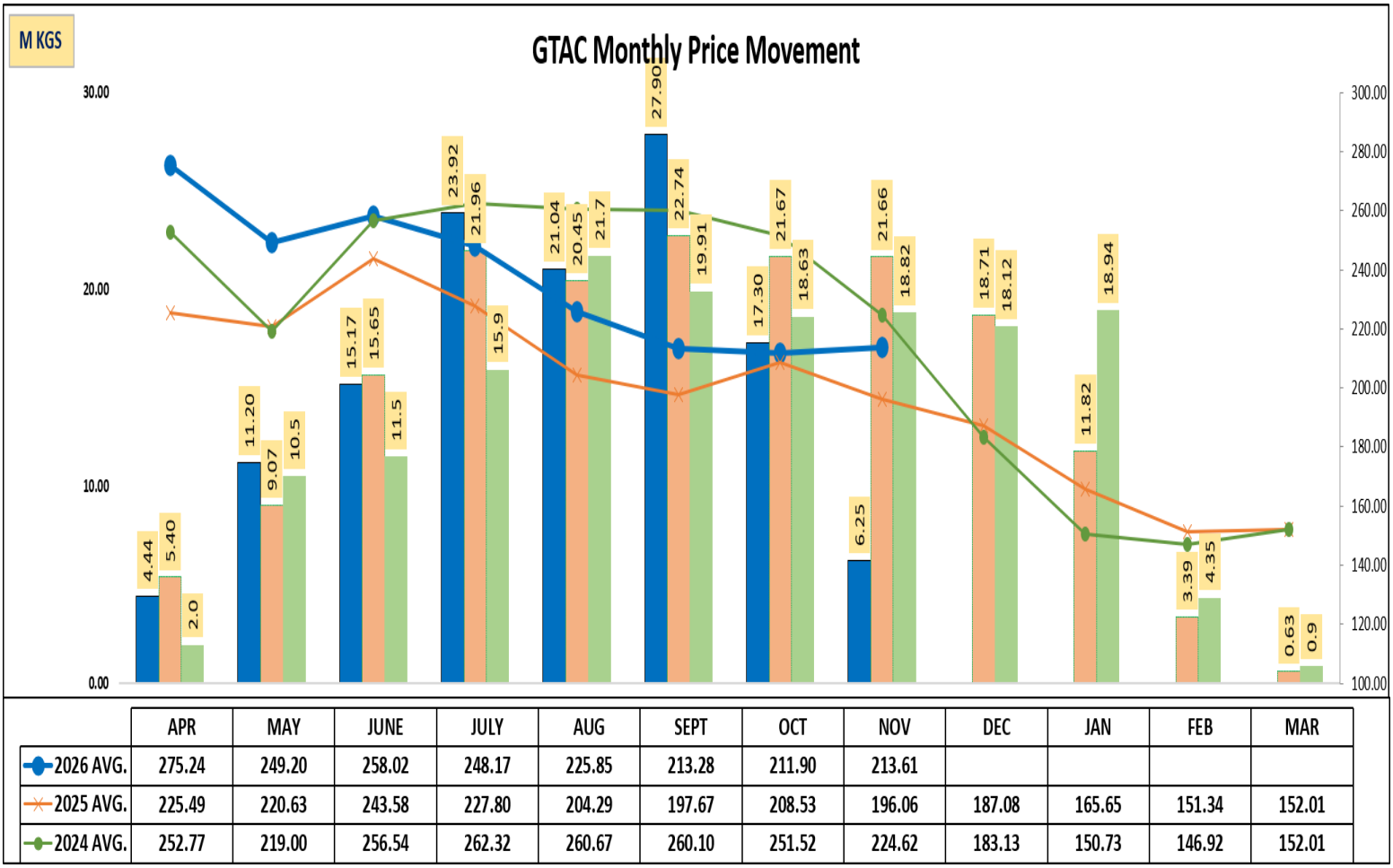
OFFER / SOLD QUANTITY & AVERAGE PRICE

LEAF	THIS SALE				LAST SALE				UPTO SALE 45			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2026/27	53,35,448	41,40,725	215.11	22%	55,13,691	40,99,155	214.31	26%	12,41,83,791	8,69,06,506	234.11	30%
2025/26	50,24,990	39,28,641	204.70	22%	51,80,034	42,74,157	210.84	17%	12,29,36,523	8,17,73,735	213.81	33%
DUST	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2026/27	28,79,093	21,06,701	210.64	27%	24,25,801	17,12,432	213.32	21332%	5,84,39,059	4,03,17,965	228.74	31%
2025/26	24,21,520	18,45,005	203.03	24%	27,72,618	21,36,032	202.24	23%	5,96,35,472	4,09,22,916	217.87	31%
TOTAL	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2026/27	**82,14,541**	**62,47,426**	**213.61**	**24%**	**79,39,492**	**58,11,586**	**214.02**	**27%**	**18,26,22,850**	**12,72,24,471**	**232.41**	**30%**
2025/26	74,46,510	57,73,646	204.17	22%	79,52,651	64,10,189	207.98	19%	18,25,71,995	12,26,96,651	215.17	33%

PRICE RANGE

% OF TEAS SOLD	LEAF					DUST				
	2026/27		UPTO SALE 45			2026/27		UPTO SALE 45		
	SALE 45	SALE 44	2026/27	2025/26	2024/25	SALE 45	SALE 44	2026/27	2025/26	2024/25
BELOW 150	4	5	4	24	5	7	5	5	22	7
BETWEEN 151.00-200.00	45	45	32	24	15	45	43	31	25	19
BETWEEN 201.00-250.00	29	29	29	20	31	30	28	32	20	30
BETWEEN 251.00-300.00	16	15	20	18	24	14	19	20	20	21
BETWEEN 301.00-350.00	4	3	10	10	16	2	2	9	9	16
BETWEEN 351.00-400.00	3	2	3	3	8	2	2	2	3	6
ABOVE 400.00	1	1	1	1	2	1	0	1	1	1

FUTURE FRESH OFFERING (IN PACKAGES)									
SALE NO	THIS YEAR-2026			LAST YEAR-2025			DIFFERENCE		
	LEAF	DUST	TOTAL	LEAF	DUST	TOTAL	LEAF	DUST	TOTAL
46	74,324	25,541	**99,865**	1,46,459	55,837	**2,02,296**	-72,135	-30,296	**-1,02,431**
47	1,39,761	43,620	**1,83,381**	1,38,138	42,579	**1,80,717**	1,623	1,041	**2,664**
48	1,39,631	46,804	**1,86,435**	1,39,275	45,218	**1,84,493**	356	1,586	**1,942**
TOTAL	3,53,716	1,15,965	**4,69,681**	4,23,872	1,43,634	**5,67,506**	-70,156	-27,669	**-97,825**



	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC	JAN	FEB	MAR
2026 AVG.	275.24	249.20	258.02	248.17	225.85	213.28	211.90	213.61				
2025 AVG.	225.49	220.63	243.58	227.80	204.29	197.67	208.53	196.06	187.08	165.65	151.34	152.01
2024 AVG.	252.77	219.00	256.54	262.32	260.67	260.10	251.52	224.62	183.13	150.73	146.92	152.01

* Please note November 2026-27 Price is calculated on SALE 45 Only

GTAC BUYING FOR THE SALE 45

	LEAF			DUST			TOTAL		
OFFER	53,35,447.8		Kgs	OFFER	28,79,093.3		Kgs	OFFER	82,14,541.1		Kgs
SOLD	41,40,724.0		Kgs	SOLD	21,06,703.0		Kgs	SOLD	62,47,427.0		Kgs
SOLD %	78%			SOLD %	73%			SOLD %	76%		
ZONE	Kgs	AVG	%	ZONE	Kgs	AVG	%	ZONE	Kgs	AVG	%
TCPL	4,15,912	**173.03**	**10%**	TCPL	3,51,348	**202.86**	**17%**	TCPL	7,67,260	**186.69**	**12%**
HUL	3,83,627	**207.35**	**9%**	HUL	4,76,076	**228.08**	**23%**	HUL	8,59,703	**218.83**	**14%**
W.India	8,16,068	**234.00**	**20%**	W.India	3,23,812	**236.47**	**15%**	W.India	11,39,880	**234.70**	**18%**
WI.Pack	2,48,987	**235.57**	**6%**	WI.Pack	1,84,024	**221.19**	**9%**	WI.Pack	4,33,011	**229.46**	**7%**
N.India	7,47,114	**210.49**	**18%**	N.India	2,14,585	**207.58**	**10%**	N.India	9,61,699	**209.84**	**15%**
NI.Pack	2,07,555	**256.81**	**5%**	NI.Pack	0	-	**0%**	NI.Pack	2,07,555	**256.81**	**3%**
Packeteers	66,934	**197.91**	**2%**	Packeteers	85,714	**206.86**	**4%**	Packeteers	1,52,648	**202.94**	**2%**
C.India	69,296	**281.28**	**2%**	C.India	34,832	**230.16**	**2%**	C.India	1,04,128	**264.18**	**2%**
Exports	1,13,946	**202.11**	**3%**	Exports	12,839	**158.26**	**1%**	Exports	1,26,785	**197.67**	**2%**
Local	2,89,451	**203.44**	**7%**	Local	46,753	**172.62**	**2%**	Local	3,36,204	**199.15**	**5%**
S.India	1,01,346	**240.23**	**2%**	S.India	85,921	**182.82**	**4%**	S.India	1,87,267	**213.89**	**3%**
Others	6,80,488	**205.78**	**16%**	Others	2,90,799	**173.73**	**14%**	Others	9,71,287	**196.18**	**16%**
TOTAL	41,40,724	**215.11**	**100%**	TOTAL	21,06,703	**210.64**	**100%**	TOTAL	62,47,427	**213.60**	**100%**

GTAC ASSAM BATTING ORDER UPTO SALE 45

MARK	2026-27			2025-26		
	RANK	KGS	AVG	RANK	KGS	AVG
HOOKHMOL	1	1,26,234	475.06	1	1,21,034	471.69
DECKIAJULI	2	3,19,785	455.73	4	4,08,605	391.55
HATIMARA	3	3,43,917	415.59	3	3,76,854	400.26
HALMARI	4	3,60,744	401.90	2	3,86,440	412.09
SOTAI	5	1,13,389	397.18		47,240	325.58
KAMARBUND	6	1,69,887	366.07	8	1,84,276	352.96
BANAMALIE	7	1,55,469	365.22	5	1,30,721	362.16
GELAKEY	8	2,32,552	359.68	12	2,35,163	337.29
DEHA	9	2,89,967	350.45	14	2,73,545	332.66
DOOMNI	10	7,95,946	350.17	10	7,41,495	344.46
DOOLAHAT	11	80,170	349.89	7	1,95,306	354.04
DEOHALL	12	5,73,641	347.98	16	5,75,375	329.26
LOHPOHIA	13	1,38,763	347.13	17	1,07,382	327.98
GHILLIDARY	14	1,30,123	343.35	13	1,47,123	335.54
BONPITHA	15	57,571	339.89		27,131	299.29
KEYHUNG	16	55,607	338.39	9	83,274	345.63
DEKORAI	17	1,04,734	333.14	24	52,095	318.94
CHARAIDEOPREMIUM	18	1,71,225	331.42	19	2,44,341	323.35
BOCHAPATHAR	19	69,537	330.11	28	77,607	315.57
DIROK	20	1,07,566	329.45	37	59,435	304.00
KHONA	21	1,77,990	325.78	21	2,49,934	322.63
DUFLATING	22	1,49,650	323.85	15	2,00,104	331.03
HIRAJULI	23	1,10,907	320.93	11	1,32,859	340.89
BORENGAJULI	24	64,997	316.60		1,192	331.00
TEENALI	25	54,031	316.57			

* Above 50 K

ASSAM BATTING ORDER (GTAC+CTTA) UPTO SALE 45

MARK	2026-27			2025-26		
	RANK	KGS	AVG	RANK	KGS	AVG
HOOKHMOL	1	3,09,550	485.23	1	2,70,849	477.55
DECKIAJULI	2	3,19,785	455.73	6	4,08,605	391.55
GATOONGA	3	3,75,134	448.50	2	2,73,007	437.29
MOKRUNG	4	1,61,377	424.32	4	1,41,744	403.61
HATIMARA	5	3,43,917	415.59	5	3,76,854	400.26
HALMARI	6	5,01,688	411.88	3	6,17,978	409.46
SOTAI	7	1,13,389	397.18		47,240	325.58
SALKATHONI	8	2,59,177	381.37	8	3,31,077	373.88
KAMARBUND	9	1,69,887	366.07	13	1,84,276	352.96
BANAMALIE	10	1,55,469	365.22	10	1,30,721	362.16
GELAKEY	11	2,32,552	359.68	19	2,35,163	337.29
DOOMURDULLUNG	12	3,65,237	358.05	18	4,15,301	337.88
GHILLIDARY	13	1,49,580	356.46	17	1,57,251	339.23
HAJUA	14	3,36,191	355.91	15	3,68,980	341.01
BORJAN	15	2,63,865	350.92	11	3,68,519	359.49
DEHA	16	2,89,967	350.45	22	2,73,545	332.66
DOOMNI	17	7,95,946	350.17	14	7,47,432	344.27
DEOHALL	18	5,73,641	347.98	23	5,75,375	329.26
LOHPOHIA	19	1,38,763	347.13	24	1,07,382	327.98
DOOLAHAT	20	3,42,224	345.17	9	4,18,023	365.21
BONPITHA	21	57,571	339.89		27,131	299.29
KHARIKATIA	22	4,10,793	337.38	12	3,52,518	356.19
JAMIRAH	23	1,45,059	337.14	28	1,35,431	322.52
KAKADONGA	24	1,62,603	332.84	26	1,51,290	323.30
KOOMTAI(B)	25	15,74,942	332.07	20	12,73,859	334.68

* Above 50 K

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